# Kirby Lester - KL60

The pharmacy industry's first and only compact, fully-automated dispensing system. The new KL60 fulfills the long-unmet need for a system that handles all the functionality of a super-sized robotic dispenser, but in less space and at a fraction of the cost.

President and COO: Garry Zage SVP, Business Development: Christopher Thomsen	
Founded:	1971
Employees:	<50
Stock Symbol:	Private Company
Phone:	(847) 984-3377
Address:	13700 Irma Lee Court
	Lake Forest, IL 60045
Website:	www.kirbylester.com

#### **Company Background**

Kirby Lester was established in 1971 and maintains the largest market share of automatic tablet/capsule counter sales in the United States, plus 35 other countries. More Kirby Lester counters are used to dispense prescriptions in retail, mail order, hospital and long-term care pharmacies and manufacturing facilities than any other automated counting system; almost 30,000 pharmacies worldwide rely on Kirby Lester for their counting needs.

# **Product Overview**

The KL60 is sized and priced for any retail pharmacy or hospital outpatient pharmacy that dispenses from 100 to 1,000+ prescriptions per day. At just 29" wide, 46" long and 78" high, the KL60 is only one-third to one-half the size of some older robotic dispensing technology. The KL60 handles the labeling and filling of a pharmacy's top 60 medications – just the right amount of tablets and capsules without reaching a point of inefficiency. With 60 drug-specific cassettes aboard, there are no "slow movers" to expire in the device before they are dispensed, and stocking the KL60 is not prohibitively expensive. The 60 cassettes manage 30% or more of the orders in a typical retail pharmacy.

## **Other Products**

AutoPharm, AutoSplit 340B, AutoPack, AutoCarousel, AutoLabel, AutoCool

## **Other Benefits**

- The industry's smallest footprint for a fully-automated dispensing system
- Always-accurate labeling and filling
- $\bullet$  More than 160 prescriptions per hour dispensing
- Bi-directional interfacing: Full connection with your pharmacy management system
- Built-in workflow software: Turn it on or off as needed to fit your processes

## **Other Products/Models**

KL15e, KL15df, KL15i, KL16, KL16df, KL20, KL25, KL30, KLV8

#### Testimonials

"I don't see how any pharmacy can operate without a Kirby Lester. It's indispensable - so simple, so accurate, and in my opinion - so necessary. I have used a Kirby Lester for more than 20 years, and when I retire, I'm taking it with me.

Sam Brian, Owner/R.Ph., Court House Pharmacy, Winnfield, LA

"The KL60 is the only full automation machine with a small footprint. It turned out to be a no-brainer. I am totally convinced the KL60 is the best value out there."

Jimmy Yuen, Owner/R.Ph.

Advance Medical Pharmacy, Walnut Creek, CA

#### **Features**

- Fully Automate 30% or more of your orders By automating 60 of a pharmacy's fastest moving medications, the KL60 handles just the right number of medications. There are no "slow mover" medications to expire in the unit before they are dispensed, and stocking the KL60 is not prohibitively expensive.
- · Continuously label and fill prescriptions.
- The industry's most compact robotic dispenser At just 29" wide, 46" long and 78" high, the KL60 is only one-third to one-half the size of some older robots. It greatly reduces the need for costly renovation.
- Hands-Free Dispensing Save time and labor by dispensing your high-frequency tablets using drug-specific cassettes. Automating the top 60 medications is just the right amount of automation for most busy pharmacies.
- Flexible Vial Type and Size The KL60 can accommodate several common vial types and two different vial sizes. Choose the vial that suits your business.
- High speed, accurate cassettes 60 drug-specific cassettes included. 650cc (holds approx. 950 metformin Hcl (500mg) tablets or 1,200 triamterene-HCTZ (25mg) capsules.
- User-friendly, Easy Installation Requires standard 110v power. No\ compressed air, remodeling, special wiring or engineering are needed. The KL60's intuitive software guides the technician through the simple Rx filling process. Loading vials, labels and medications is easy.
- Integrate with Kirby Lester's KL20, KL30 and KLVS Achieve complete verification of 100% of all prescriptions (not just oral solids) with Kirby Lester's full line of pharmacy automation