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# South Pointe Wholesale – Your Trusted Pharmaceutical Distributor Since 2001

South Pointe understands that the quality of service supplied to you, the customer, goes hand in hand with the success of your business. We strive to show our customers that we care about them by providing friendly and precise customer service along with personalized account customization. South Pointe is and will remain a leading secondary distributor in the pharmaceutical industry by remaining true to the principles on which it was founded to ensure all customers are satisfied with their service.

**President & CEO:** Jarrod Shirley  
**Founded:** 2001  
**Phone:** (270) 678-9400  
**Address:** 321 Matthews Mill Road  
 Glasgow, KY 42141  
**Website:** southpointe.us



## Company Background

South Pointe Wholesale Inc. was founded in 2001 by Jarrod Shirley, a licensed pharmacist, and his sister-in-law, Katy Shirley. Over the years, South Pointe has grown into a highly respected pharmaceutical distributor with an incredible support staff and employees who conduct business with integrity and honesty.

Our headquarters are located in beautiful Glasgow, Kentucky, where Jarrod and Katy personally oversee all day-to-day operations. South Pointe's customer base consists of many types of healthcare facilities, including pharmacies, clinics, veterinarians, hospitals, and long-term care facilities. Our goal is to offer all customers an extensive product catalog with competitive pricing and personalized customer service.

## Product Overview

As a trusted distributor since 2001, South Pointe has made every effort to establish uniform safeguards to protect the public's health from counterfeit or adulterated products. Our employees strive each day to provide our customers with dedication and attention to detail to continually maintain these safeguards. South Pointe works with our trading partners and the state board of pharmacies to ensure we are current on all industry changes and guidelines.

- South Pointe purchases products directly from over 100 FDA-approved manufacturers, which provides us with extensive product availability and competitive pricing.
- South Pointe is NABP DDA (formerly VAWD) accredited.
- South Pointe is NCDQS QAS accredited.
- South Pointe is an associate member of NACDS (National Association of Chain Drug Stores), a leading voice for the chain community pharmacy industry.
- South Pointe actively participates in ECRM's Generic Rx Program allowing us to maintain strong relationships with our manufacturers.

## Features & Options

Our goal is to provide quality products at competitive pricing while providing top-of-the-line customer service. We carry a wide range of top generic RX products. In 2024, South Pointe celebrates its 23rd anniversary, and we credit our continued success to our devoted staff and the client relationships we build every day. Your personal customer experience is our priority.

### ■ Competitive Pricing

- Products purchased directly from over 120 pharmaceutical manufacturers.
- Over 2,700 products available and increasing daily.
- Independent sales reps available for personalized service.
- Weekly and daily sales promos.
- Convenient online ordering system.

### ■ Payment Options

- Flexible payment plans available.
- ACH, check, check by phone, or credit card options.
- Friendly accounting department to answer any questions.
- Automatic payments available.
- Credit limits established for all customers and will be adjusted per individual needs.

### ■ Customer Satisfaction

- No contracts or monthly minimums.
- Competitive Pricing
- Same-day shipping on orders placed by 6:45PM CST.
- UPS Next Day shipping for orders with \$250 minimum.
- UPS Second Day shipping for orders with \$200 minimum.
- UPS Ground shipping for orders with \$150 minimum.
- Dedicated and knowledgeable sales representatives.

## Ordering Information

Join our team today at [www.southpointe.us/become-a-customer](http://www.southpointe.us/become-a-customer).