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Visante – High-Performing Pharmacy Solutions for Hospitals and Health Systems

Our mission is to transform healthcare through pharmacy. We help hospitals and health systems optimize pharmacy operations, improve financial performance, and deliver better patient care.

CEO: Steve Rough
Founded: 1999
Toll-Free Phone: (866) 388-7583
Address: 101 East 5th Street, #2220
 St. Paul, MN 55101
Website: www.visanteinc.com



Company Background

Visante's innovative healthcare solutions help health systems improve patient care, operational performance, and financial results. Our approach fully integrates infusion and specialty pharmacy solutions to put the patient first. We maximize client value through deep expertise in highly specialized services including 340B optimization and compliance, medication access services, pharmacy revenue cycle, and pharmacy supply chain optimization.

Product Overview

Visante's healthcare solution integrates specialty pharmacy and infusion services to offer extraordinary value for our clients. We bring a transformative solution to health systems by delivering an unmatched patient and provider experience and accelerate the system's ability to achieve its goals and fully leverage its opportunity.

Our innovative, comprehensive approach to specialty pharmacy and infusion services unlocks the value of an integrated program: timely medication access; reduced administrative burden; operational efficiency; improved financial performance; and enhanced clinical outcomes.

Visante helps improve the lives of patients while supporting the financial objectives of the health system.

Featured Services

■ Specialty Pharmacy Services

A clearly defined specialty pharmacy strategy helps improve patient care and the bottom line. Developing a specialty pharmacy strategy or expanding your existing services can be a complex process, but our team guides you through each phase and delivers lasting ROI. Our specialty pharmacy solution provides operational assessment and pro forma models; multi-year business and strategic plans; facility design including workflow and automation options; implementation and project management; accreditation support; contract pharmacy strategy; wraparound strategies to include consideration for site of care challenges (infusion); and home infusion and business planning.

■ Infusion Solutions

A comprehensive home infusion services strategy can help lower total cost of care, maximize patient outcomes and access to quality care, reduce the administrative burden for patients and providers, and optimize organizational financial performance. Visante's infusion solution provides business planning, design, and implementation of comprehensive infusion

care strategies using our deep and specialized expertise in all aspects of infusion, including home infusion therapy, specialty pharmacy, 340B program management, supply chain strategies, and innovative solutions to drug delivery and therapy administration.

■ 340B Solutions

Visante's independent, external audit support provides transparency to your 340B processes, allowing you to recognize compliance gaps while focusing on new opportunities within the program. Our 340B team offers unique expertise in supporting 340B ESP™ data submission and price restoration analysis. Our services include: internal and external audit support, on-site HRSA audit support, and corrective action plan guidance in the event of HRSA audit findings; gap analysis and targeted recommendations, focusing on long-term strategy in the mixed-use and contract pharmacy space to ensure program optimization; program implementation and development of internal oversight structure and maintenance; and split billing RFP guidance, implementation, and program re-designs.

■ Pharmacy Revenue Cycle

Sustained financial growth is one of the top challenges for even the most successful organizations in the healthcare industry. Effective pharmacy programs can increase revenue by maximizing existing opportunities, creating new programs and services, and reducing costs. Our team of experts are here to help maximize financial performance within your organization through our mastery of both pharmacy and revenue cycle operations. Our consultants bring a wide range of experience to the table to assist each of our clients in a way that best fits them and their financial goals.

■ Medication Access Services

Visante's centralized medication access services help hospitals and health systems overcome operational, financial, and administrative barriers. Our team manages the intricacies of medication insurance authorizations, coordinates financial assistance, and supports streamlined access to treatment. Our team provides support through all sites of care, helping patients navigate the journey of accessing and affording their medications. This approach alleviates the administrative burden from the care team, improving provider and patient satisfaction.

■ Pharmacy Supply Chain

Supply chain and utilization management are complex, evolving aspects of a pharmacy enterprise. To find success in these areas, disciplined focus and alignment must be prioritized. Visante's supply chain experts help hospitals and health systems achieve reliable, safe and efficient drug supply chain performance while also realizing significant financial returns.

